

Message Text

UNCLASSIFIED

PAGE 01 TEGUCI 01867 261702Z
ACTION ARA-10

INFO OCT-01 ISO-00 EB-08 /019 W
-----270248Z 127157 /12
R 261542Z APR 77
FM AMEMBASSY TEGUCIGALPA
TO USDOC WASHDC
INFO SECSTATE WASHDC 6431

UNCLAS TEGUCIGALPA 1867

E.O. 11652: N/A
TAGS: BEXP, HO
SUBJ: ADS REQUEST FOR H-B INSTRUMENT CO., PHILADELPHIA, PA.

THE FOLLOWING FIRMS HAVE BEEN CONTACTED INDIVIDUALLY AND
HAVE EXPRESSED INTEREST IN REPRESENTING AND/OR DISTRIBUTING
MERCURY RELAYS:

1. DISTRIBUIDORA INDUSTRIAL
3A. AVE. S.O. Y 9A CALLE
SAN PEDRO SULA, HONDURAS
CONTACT: MR. JOSE CANAHUATI, OWNER AND MGR.
PHONE: 523278
CABLE: CHEPE

COMMENT: MR. CANAHUATI REPRESENTS AND DISTRIBUTES SIMILAR
ELECTRIC PRODUCTS. HE IS INTERESTED IN THIS PRODUCT, IF
COMPETITIVE, BECAUSE EXTENSIONS OF NATIONAL ELECTRIC
POWER SERVICES IN THE NORTHERN AREA OF THE COUNTRY INCLUDING
INDUSTRIAL AREAS WILL GENERATE INCREASED DEMAND FOR THIS
TYPE OF PRODUCT. THE FIRM IS ONE OF THE LARGEST AND MOST
IMPORTANT IN THE NORTHERN AREA OF THE COUNTRY. MR.
CANAHUATI WILL STUDY DIRECT OFFERS. EXCELLENT REPUTATION.

2. HONDURAS ELECTRICA S.A. DE C.V.
4A. AVE. ENTRE 5 Y 6 CALLES
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TEGUCIGALPA, D.C., HONDURAS
CONTACT: ING. RENE A. PINTO, OWNER AND MANAGER
PHONE: 229214
CABLE: HONDELEC

COMMENT: MR. PINTO, A GRADUATE ELECTRICAL ENGINEER FORMERLY
EMPLOYED BY THE NATIONAL ELECTRIC CO., (ENEE) HAS EXCELLENT

CONTACTS IN BOTH GOVERNMENT AND PRIVATE SECTOR. HE IS INTERESTED IN THE MENTIONED PRODUCT IF COMPETITIVE PRICES ARE OFFERED. HIS FIRM HANDLES PRODUCTS ON THE SAME ELECTRIC LINE. EXCELLENT REPUTATION.

3. QUINCHEON LEON Y CIA.
EDIFICIO QUINCHEON LEON
5A. AVE. Y 3A. CALLE
TEGUCIGALPA, D.C., HONDURAS
CONTACT: ING. JAVIER LEON, MGR. AND PARTNER
PHONE: 225171
CABLE: QUINCHEON

COMMENT: THIS IS THE OLDEST FIRM AND ONE OF THE BEST REPUTED IN TEGUCIGALPA. OPERATES A COMPLETE DIVISION FOR ELECTRIC PRODUCTS. THE OWNER AND MANAGER IS INTERESTED IN MERCURY RELAYS AND WILL WAIT FOR DIRECT OFFERS. THE FIRM ENJOYS AN EXCELLENT REPUTATION.

APPROVED MARGARET T. KROMHOUT, PREPARED: J.J. ORTUNO.
BECKER

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 26-Apr-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977TEGUCI01867
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770146-0089
Format: TEL
From: TEGUCIGALPA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770417/aaaaaofr.tel
Line Count: 83
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: cd69c19c-c288-dd11-92da-001cc4696bcc
Office: ACTION ARA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 14-Dec-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2687293
Secure: OPEN
Status: NATIVE
Subject: ADS REQUEST FOR H-B INSTRUMENT CO., PHILADELPHIA, PA. THE FOLLOWING FIRMS HAVE BEEN CONTACTED INDIVIDUALLY AND HAVE EXPRESSED INTEREST IN REPRESENTING AND/OR DIS
TAGS: BEXP, HO
To: COM
Type: TE
vdkgvkey: odbc://SAS/SAS.dbo.SAS_Docs/cd69c19c-c288-dd11-92da-001cc4696bcc
Review Markings:
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